

IRON PATH SERVICES

# Pricing & Fee Schedule

*A Path Forged in Trust*

Winthrop, Washington

Serving the Methow Valley

(509) 883-7231

support@ironpathservices.com

ironpathservices.com

◆ EFFECTIVE JUNE 1, 2026    ◆ LICENSED & INSURED    ◆ FREE ESTIMATES ALWAYS

◆ PRICES REVIEWED QUARTERLY

## OUR TRANSPARENCY PROMISE

Every rate, surcharge, and tax that could appear on your invoice is listed here. We don't charge anything that isn't on this page. Any conditional fee is communicated *before* work begins — never added after. No surprises. Ever.

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## Junk Removal

*Load size assessed on-site before any work begins.  
Dump fees & hauling labor always included.*

### RESIDENTIAL — BASE RATES

SERVICE	DESCRIPTION	PRICE
Minimum Pickup	1-2 items, includes dump fees & labor	<b>\$80 - \$160</b>
Truck Bed Load	Silverado 1500 standard bed	<b>\$180</b>
¼ Trailer Load	Roughly one room of clutter	<b>\$280</b>
½ Trailer Load	Garage or basement cleanout	<b>\$480</b>
¾ Trailer Load	Multi-room cleanout	<b>\$700</b>
Full Trailer Load	Whole-house or estate clearing	<b>\$900</b>

**COMMERCIAL — BASE RATES** (volume + liability premium)

SERVICE	DESCRIPTION	PRICE
Minimum Commercial Pickup	1-2 items, business or site	<b>\$120 - \$200</b>
Truck Bed Load	Silverado 1500 standard bed	<b>\$220</b>
¼ Trailer Load	On-site assessment	<b>\$340</b>
½ Trailer Load	On-site assessment	<b>\$580</b>
¾ Trailer Load	On-site assessment	<b>\$840</b>
Full Trailer Load	On-site assessment	<b>\$1,080</b>
Ongoing Contract	Monthly recurring, custom scope	<b>Custom Quote</b>

**LARGE ITEM PRICING**

ITEM	RESIDENTIAL	COMMERCIAL
Mattress / Box Spring	<b>\$50</b>	<b>\$60</b>
Couch / Loveseat	<b>\$100-\$160</b>	<b>\$140-\$200</b>
Refrigerator	<b>\$100</b>	<b>\$130</b>
Washer / Dryer	<b>\$90</b>	<b>\$120</b>
Hot Tub (cut & haul)	<b>\$480-\$800</b>	<b>\$600-\$1,000</b>
Upright Piano	<b>\$380-\$700</b>	<b>\$500-\$840</b>
Small Shed Demolition	<b>From \$520</b>	<b>From \$640</b>
Concrete / Dirt / Roofing	By weight — quoted on-site	

**ADD-ON FEES**

Stairs / Difficult Access	<b>+\$20-\$50 / floor</b>
Dense / Heavy Material Surcharge	<b>+\$80-\$150</b>
Appliance Refrigerant Disposal	<b>+\$20-\$40</b>
Same-Day Priority Service	<b>+\$80</b>
After-Hours Service	<b>+15%</b>
Commercial Hazmat Coordination	<b>+\$50-\$150</b>
EPA-Compliant Disposal (certified)	<b>Included</b>

*Refrigerant disposal is required by law — not a markup. All add-on fees are communicated before work begins.*

**ITEMS WE CANNOT ACCEPT**

- × Hazardous chemicals    × Liquid paint    × Asbestos    × Biohazards / medical waste
- × Fuel / propane tanks    × Ammunition / explosives    × Septic waste    × Dead animals

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## Cleaning Services

All supplies & equipment provided. Staff hold WA Food Worker Cards. **IICRC certification by September 30, 2026.**

### RESIDENTIAL PACKAGES

PACKAGE	INCLUDES	PRICE
Standard Clean	2 hrs base, all supplies	<b>\$150</b>
Deep Clean	3 hrs base, all supplies	<b>\$300</b>
Move-Out Clean	4 hrs base, all supplies	<b>\$360</b>

Additional cleaner hours beyond base: \$50/hr.

### COMMERCIAL PACKAGES

SERVICE	RATE
Commercial Space Cleaning	<b>\$0.15-\$0.35 / sq ft</b>
Lodge / Short-Term Rental Turnover	<b>\$30-\$50 / room</b>
Office / Retail Recurring Contract	<b>Custom Quote</b>
Post-Construction Cleanup	<b>Custom Quote</b>
Commercial Deep Clean (IICRC pending Sept 2026)	<b>Custom Quote</b>

### ADD-ON FEES

First-Time / Heavily Soiled Condition Fee	<b>+\$50-\$100</b>	Pet Hair / Animal Fee	<b>+\$20-\$50</b>
Window Cleaning (interior)	<b>+\$20-\$40</b>		

Any add-on fee communicated before work begins. Recurring weekly/biweekly discount available — see Section 9.

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## Secure Paper Shredding

Drop-off, pick-up, or on-site mobile destruction. **NAID AAA Certification by September 30, 2026 (or sooner).**

### DROP-OFF SHREDDING (bring it to us)

SERVICE	DESCRIPTION	RATE
Small Drop-Off	\$40 minimum (covers up to 16 lbs); \$1.25/lb above 16 lbs	<b>\$40 min</b>
One-Time Purge Special	Up to 60 lbs — flat rate, no weighing	<b>\$80 flat</b>

### PICK-UP SHREDDING (we collect, shred off-site)

SERVICE	DESCRIPTION	RATE
Pick-Up by Weight	\$50 minimum; \$40 base + \$1.50/lb above 7 lbs	<b>\$50 min</b>
72-Gallon Bin Pickup	Full secure bin, collected for off-site destruction	<b>\$240</b>

## ON-SITE MOBILE SHREDDING *(witnessed destruction at your location)*

SERVICE	DESCRIPTION	RATE
Small On-Site (1-3 bankers boxes)	Flat rate for small jobs	<b>\$80 flat</b>
On-Site Mobile (4+ boxes)	Base + per-box scaling	<b>\$80 + \$20/box after box 3</b>
72-Gallon Bin On-Site	Full bin destroyed at your location	<b>\$280</b>

## ADD-ONS & RECURRING SERVICE

Certificate of Destruction	<b>\$10</b> <i>(free on orders over \$100)</i>
Recurring Business Service (weekly / biweekly / monthly)	<b>Custom Quote</b>

A standard bankers box holds roughly 25-30 lbs of paper. Staples, paper clips, and binder clips are fine — no need to remove them. We recycle all shredded paper into our **Iron Path Blazers** fire starter blocks (see Products). Hard drives and electronic media: ask for a custom quote.

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## Firewood Sales

*Seasoned and ready to burn. Delivery fee confirmed at booking — before you commit.*

PRODUCT	DETAILS	PRICE
Salvaged Wood Bundle	Reclaimed scrap wood from our Green Initiative — great for kindling	<b>\$5</b>
Campfire Bundle	Single seasoned bundle, pick-up or delivery	<b>\$10</b>
½ Cord	Seasoned, residential or commercial	<b>\$200</b>
Full Cord	Seasoned, residential or commercial	<b>\$360</b>
Bulk Order (10+ cords)	Discount applied automatically	<b>10% off</b>

Delivery available to Winthrop, Twisp, Mazama, Carlton, Methow, Brewster, and Pateros. Winthrop & Twisp delivery included; outlying areas see Section 7 travel fees. Salvaged and Campfire bundles also available as retail products — see Section 5.

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## Products

*Made in the Methow Valley. Our Green Initiative turns reclaimed wood and shredded paper into useful goods.*

### BUNDLES

PRODUCT	DESCRIPTION	PRICE
Salvaged Wood Bundle	Reclaimed scrap wood — kindling or rustic projects	<b>\$5</b>
Campfire Bundle	Seasoned firewood, single bundle	<b>\$10</b>

## IRON PATH BLAZERS *(paper-pulp fire starter blocks)*

PACK SIZE	DESCRIPTION	PRICE	PER BLAZER
Single	Try one out	<b>\$4.99</b>	\$4.99
3-Pack	Weekend supply	<b>\$10.99</b>	\$3.66 ea
5-Pack	Most popular	<b>\$16.99</b>	\$3.40 ea
10-Pack	Season starter	<b>\$30.99</b>	\$3.10 ea
20-Pack	Best value — winter ready	<b>\$50.99</b>	\$2.55 ea

Blazers are made in Winthrop from the paper we shred for our customers. Light one with a single match, burns long and hot enough to take any kindling.

## REFURBISHED ITEMS

Refurbished  
Products

Items reclaimed and restored from our junk removal jobs — furniture, fixtures, household goods. Browse current inventory on our website or Facebook page.

**Varies**

## Iron Path Community Fund

Donations support local Methow Valley businesses and community needs. **100% of every dollar donated goes to the community** — Iron Path covers all processing costs. Donate at the donation page on our website.

## You Decide

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## Vending Machine Services

*Placement, stocking, maintenance, and repairs — all included. Your location earns passive income with zero effort.*

### Your Location Earns

**30%**

Revenue split paid to you — passive income, no work required.

### Iron Path Handles

**70%**

Covers operations, stocking, maintenance, and all repairs.

### Corporate Setup Fee

**\$500-\$1,000**

One-time, only if entity setup is required. Discussed before any work.

*Placement, stocking, and maintenance carry no cost to your location.*

# Universal Service Policies

These fees apply across all services. Always disclosed at booking.

## SCHEDULING & PRIORITY FEES

Same-Day Priority Service	<b>+\$80</b>
After-Hours Service	<b>+15% of total</b>
Cancellation (under 24 hrs notice)	<b>\$40 flat</b>
No-Show / Lockout Fee	<b>\$60 flat</b>

## TRAVEL FEES

Winthrop & Twisp	<b>Included</b>
Mazama / Carlton	<b>+\$30</b>
Brewster / Pateros	<b>+\$60</b>
Beyond 60 miles from Winthrop	<b>\$2.25 / mile</b>

## FUEL SURCHARGE — TIED TO LOCAL GAS PRICES

LOCAL REGULAR UNLEADED	SURCHARGE
Below \$4.10 / gal	<b>None</b>
\$4.10 - \$4.75 / gal	<b>+3%</b>
\$4.76 - \$5.25 / gal	<b>+5%</b>
Above \$5.25 / gal	<b>+8%</b>

Reviewed weekly. Removed automatically when fuel stabilizes. Always disclosed at booking if active.

## PAYMENT & INVOICING

Accepted Methods	Cash, check, card (on-site)
Invoice Timing	Agreed upon before work begins
Price Lock	Quoted price is final — no post-job additions
Disputed Charges	Contact us within 48 hrs of completion

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## Washington State Sales Tax

Required on most services under WAC 458-20-173. A separate line item on every invoice — not a fee set by Iron Path.

### COMBINED RATES BY SERVICE LOCATION

LOCATION	STATE	LOCAL	COMBINED
Winthrop	6.5%	2.0%	<b>8.5%</b>
Twisp	6.5%	2.2%	<b>8.7%</b>
Pateros	6.5%	2.1%	<b>8.6%</b>
Brewster	6.5%	1.9%	<b>8.4%</b>
Okanogan Co. Unincorp.	6.5%	1.5%	<b>8.0%</b>
Colville Tribes PTBA	6.5%	1.9%	<b>8.4%</b>

For addresses near tribal boundaries, exact rate depends on the specific location. We use the WA DOR rate lookup at [dor.wa.gov](http://dor.wa.gov) to confirm.

### TAX CALCULATION EXAMPLES

SERVICE	BASE	RATE	TOTAL
¼ trailer junk — Winthrop	\$280	8.5%	<b>\$303.80</b>
Deep clean — Twisp	\$300	8.7%	<b>\$326.10</b>
Move-out clean — Pateros	\$360	8.6%	<b>\$390.96</b>
½ trailer load — Brewster	\$480	8.4%	<b>\$520.32</b>
Full trailer — Mazama	\$900	8.0%	<b>\$972.00</b>

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## Discounts, Credits & Loyalty

Maximum 2 discounts per job. Credits never expire. Discounts never apply to sales tax.

DISCOUNT / CREDIT	AMOUNT	HOW TO QUALIFY
Pay in Full Upfront	<b>\$15 credit</b>	Pay total invoice in full at or before job start
Referral Credit	<b>\$25 credit</b>	Refer a new customer who books & completes a paid job
VIP Loyalty <b>10% FOREVER</b>	<b>10% off</b>	Automatic after your 5th completed paid visit — never expires
Senior Discount (65+)	<b>10% off</b>	Self-identified at booking, all residential services
Veteran / Military Discount	<b>10% off</b>	Active duty, reserve & veterans — all residential services
Google Review Credit	<b>\$10 credit</b>	Leave a verified review after your completed job
Recurring Cleaning Discount	<b>-10% / visit</b>	Weekly or biweekly cleaning — applied automatically, no codes needed

DISCOUNT / CREDIT	AMOUNT	HOW TO QUALIFY
Donation Credit	<b>Varies</b>	When items removed during a junk job are resellable or donatable — always in your favor

Senior and veteran discounts cannot be combined with each other (one identity discount per job). Percentage discounts apply to the pre-tax subtotal only. **The discounts listed above are our permanent discount program.** Seasonal promotions and special offers are applied at Iron Path's discretion and may not appear on this schedule.

### DISCOUNT STACKING EXAMPLES

COMBINATION	BASE PRICE	DISCOUNTS APPLIED	FINAL (PRE-TAX)
VIP + Pay Upfront	\$300 deep clean	10% VIP (-\$30) + \$15 credit	<b>\$255</b>
Senior + Google Review	\$180 truck bed haul	10% senior (-\$18) + \$10 next-job credit	<b>\$162 + \$10 future</b>
Veteran + Referral	\$150 standard clean	10% veteran (-\$15) + \$25 next-job credit	<b>\$135 + \$25 future</b>

## *A Path Forged in Trust*

Questions about any rate listed here? We walk through every line item with you before any work begins.

Call, text, or email — we respond quickly.

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